



Newsletter contents

EURO-ARAB ECONOMIC NEWS AND EVENTS.....	2
Economic News.....	2
<i>Newest statistics on Arab-Belgian trade exchanges.....</i>	2
<i>Economic prospects for Tunisia.....</i>	5
<i>Egypt: new business reforms to bring back investors.....</i>	6
Conferences, Fairs & Exhibitions.....	6
ABLCC NEWS.....	8
Our recent activities.....	8
<i>The evolution of Saudi Arabia's role in the Global Oil Market and in the OPEC (12 May 2011).....</i>	8
<i>Business Visit to Saudi Arabia (10-15 April 2011).....</i>	9
<i>Doing Business with the Arab countries (7 April 2011).....</i>	9
<i>U.A.E. the Myth and the Reality, economic situation after the crisis (31 March 2011).....</i>	10
Our upcoming events.....	12
<i>7 and 8th June 2011: Meetings of the Executive Office, the Board of Directors and the General Assembly.....</i>	12
<i>8th June 2011: Lunch Conference – Cercle Royal Gaulois.....</i>	12
<i>In September 2011: Seminar in collaboration with the Embassy of the Kingdom of Saudi Arabia.....</i>	12
<i>22 September 2011: Seminar “Doing business with Arab countries”.....</i>	12
<i>18 to 23 November 2011: Economic mission to the UAE.....</i>	13
<i>In November 2011: Arab Belgium Luxembourg Economic Forum.....</i>	13
<i>In November 2011: Meetings of the Executive Office and Board of Directors.....</i>	13
New members of the Chambers.....	13
News from our members.....	14
Focus of the month: Corporate Travel with Qatar Airways - a 5-star experience.....	15
BUSINESS AND JOB OPPORTUNITIES.....	17
Business Proposals.....	17
Tenders.....	17
Jobs.....	18

2011 Strategic Partners of the ABLCC



EURO-ARAB ECONOMIC NEWS AND EVENTS

Economic News

Newest statistics on Arab-Belgian trade exchanges

In the past months, the Secretary-General of the Chamber underlined on several occasions the importance of the Belgian trade relations with the Arab countries and the potential to further increase these relations. According to the latest statistics, exchanges between the two sides are indeed on the rise, opening perspectives for further growth.

Yet, the share of the Arab countries in the foreign trade of Belgium remains small in spite of significant improvements achieved in the year 2010 after the slump of exchanges between the two parties in 2009. The percentage of both Belgian exports to and imports from the Arab world stood at just 2.4% of the total Belgian exports and imports. Arab countries occupied the eighth rank as the Belgian export destination, and rank ninth among the world suppliers China.

Belgian imports from the Arab world increased by 41.2% in 2010 compared to 2009, amounting to 7.1 billion € in 2010 against to 5 billion € the previous year. The Belgian exports to Arab countries improved by 12.4%, and their value increased from 6.6 billion € in 2009 to 7.4 billion € in 2010. The trade balance achieved a surplus of 346.5 million € in favor of Belgium during the year 2010.

In 2010, Belgian imports from its key partners in the Arab countries increased substantially: Algeria (+64.4%), the United Arab Emirates (+64.75%) and Saudi Arabia (+59.5%), while imports fell from Tunisia (-38.3%) and Libya (-13.6%). The Belgian exports increased significantly to: the United Arab Emirates (+15.1%), Algeria (+13.70%) and Saudi Arabia (+10%), but decreased to countries like Qatar (-35.8%), the Sultanate of Oman (- 22.3%) and Iraq (-19.5%).

Belgian exports to the Arab countries in 2010 consisted mainly of machinery and equipment, accounting for 23.1% of the total exports of Belgium to the Arab world and recording an increase of 7.9% compared to 2009. The chemical industry products accounted for 19.7% of exports (an increase of 21.1% compared to 2009), followed by precious stones and metals, which represent 11.5% of the total and recorded an increase of 44.4% compared to 2009.

2

2011 Strategic Partners of the ABLCC





Imports from the Arab world consisted mainly of metal products, which accounted for 47.5% of Belgian imports from the Arab world and recorded an increase of 53.56% compared to 2009, followed by precious stones and precious metals, accounting for 19.8% of Belgian imports and an increase of 68.2% compared to 2009, and chemical products industries (10.1% of the total and an increase of 124.33% compared to 2009).

Arab imports from Belgium, 2009 – 2010 (1000 €)

Rank	Country	2009	2010	Percentage variation (%)
1	United Arab Emirates	1.457.582	1.677.769	+15.11
2	Algeria	972.169	1.105.340	+13.70
3	Saudi Arabia	939.230	1.033.149	+10.00
4	Egypt	736.232	863.735	+17.32
5	Morocco	523.039	619.052	+18.36
6	Tunisia	349.945	409.626	+17.05
7	Lebanon	220.519	279.298	+26.65
8	Lybia	190.038	225.364	+18.59
9	Syria	170.372	216.886	+27.30
10	Qatar	313.880	201.373	-35.84
11	Kuwait	146.178	181.011	+23.83
12	Jordan	155.506	155.863	-0.42
13	Sultanate of Oman	139.444	108.717	-22.03
14	Mauritania	64.239	98.674	+53.60
15	Iraq	92.542	74.543	-19.45
16	Bahrain	54.153	64.743	+19.55
17	Sudan	35.320	54.149	+52.45
18	Yemen	41.368	46.467	+12.33

2011 Strategic Partners of the ABLCC





19	Djibouti	15.506	17.049	+9.95
20	Comoros	3.498	4.729	+35.20
21	Palestine	908	2.317	+155.31
22	Somalia	469	494	+5.51
	TOTAL	6.622.037	7.440.349	+12.36

Arab exports to Belgium, 2009 -2010 (1000 €)

Rank	Country	2009	2010	Percentage
1	Algeria	1.018.740	1.674.917	+64.41
2	United Arab Emirates	926.003	1.525.617	+64.75
3	Qatar	899.242	1.272.318	+41.49
4	Saudi Arabia	704.842	1.124.043	+59.47
5	Morocco	324.178	429.179	+32.39
6	Tunisia	633.011	390.824	-38.26
7	Egypt	216.285	295.939	+36.83
8	Kuwaït	89.671	101.954	+13.70
9	Lebanon	66.874	77.603	+16.04
10	Mauritania	15.923	46.681	+193.16
11	Libya	52.682	45.496	-13.64
12	Sultanate of Oman	15.147	42.373	+179.75
13	Syria	18.195	24.162	+32.80
14	Jordan	16.319	14.445	-11.48
15	Bahrain	6.604	3.539	-46.41
16	Yemen	2.476	2.969	+19.91
17	Palestine	2.698	2.248	-16.87
18	Sudan	1.272	930	-26.87

2011 Strategic Partners of the ABLCC





19	Djibouti	103	476	+360.52
20	Comoros	138	69	-50.01
21	Iraq	58	51	-11.62
22	Somalia	0	3	+2622.29
	TOTAL	5.010.462	7.075.835	+41.22

Economic prospects for Tunisia

The African Development Bank Group (AfDB) held discussions in Tunis, on 12 May 2011, on the theme "Post-revolution Tunisia, Economic Challenges and Prospects". The event initiated high level discussions between experts from the bank, key players in Tunisian economy, research scientists, business people, and civil society. Discussions were based on a study by the Bank's Operations Departments in charge of North Africa and Development Research.

The joint paper offers various economic scenarios covering the next two years, with a growth rate ranging from 3,5 per cent to -2,5 per cent. All Tunisian participants agreed that the democratic outlook in the long term holds promises for growth, but that the country is now in a most sensitive stage of transition.

The Governor of the Central Bank noted that the post-revolution era is marked by uncertainties, calling for the need to "adopt an uncertainty and risk management position". The best approach is "not to commit all available fiscal and budgetary instruments immediately, but to leverage them as and when more urgently needed," according to the Governor.

The President of the Center for Young Entrepreneurs, Mr. Andelaziz Darghouth, said that the future of businesses requires "resuming dialogue between employers and employees, and building trust between these two groups of actors, failing which no wealth can be created". To this end, there is a need to foster transparency values, and to firmly include youth and women in the future country's economy.

The Vice-Presidents of the African Development Bank Vice-Presidents reiterated the bank's support for Tunisia in this critical period and Chief Economist Mthuli Ncube considered that support for the private sector and SMEs is a priority for job creation and the country's

2011 Strategic Partners of the ABLCC





economic recovery. For example, he added that Tunisia has a set of very innovative companies in the field of communication technologies that need to be leveraged.

The whole private sector is currently disrupted, and that is likely to remain so until the situation is stabilized. Even though the economic and political future is uncertain, nonetheless Mr. Ncube added a note of hope: "We must be confident in the country's reconciliation process."

Most specialists agree the stabilization of the situation in Tunisia and the region requires the establishment of strong institutions for civil society. Financial institutions specialized in development aid and donors cannot claim to have ready-made solutions, yet "A more equitable growth should be the priority."

The study of the African Development Bank is available on: www.afdb.org

Egypt: new business reforms to bring back investors

The interim government has recently adopted a new range of measures aiming at restoring investors' confidence in the Egyptian business environment. The measures intend to foster investing endeavors by facilitating the investment process and reducing red tape.

According to the head of the General Authority for Investment (GAFI), Mr Osama Saleh, the incentives adopted will help reducing several difficulties faced by businessmen when trying to set up industrial projects. The new regulatory framework has cancelled the initial approval of the Industrial Development Authority, which was previously required to start a project, as well as the licensing fees paid for industrial projects.

It is also worth mentioning that the registration process of foreign firms willing to establish a franchise has been shortened from four months to three days, whereas the validity period of export and import licenses has been extended to three, or even five years.

To learn more, read the article on [Ahram Online](#)

Conferences, Fairs & Exhibitions

Tunisia Investment Forum 2011 (Tunis – 17 June 2011)

This important event, which will be held in Tunis, is an initiative of FIPA Tunisia and is aimed to highlight the new investment conditions in the country and to underline the importance of investment in future economic growth.

The Forum coincides with Tunis-Medindustrie (www.tunis-medindustry.com), exclusively dealing with industrial partnerships and innovation.

6

2011 Strategic Partners of the ABLCC





More information on the meetings is available from FIPA Tunisia, Benelux Office, tel +32-2-512.93.27, Email: fipa1@tunisie.scarlet.be, Internet: www.investintunisia.tn

Belgian Healthcare promotion Day (Riyadh – 20 June 2011)

The Belgian Embassy in Riyadh is planning to organize together with the Belgian Business Club, a “Belgian Healthcare promotion Day” on Monday June 20 at 7 pm at the Embassy.

On this occasion there will be a presentation of the activities of “Belgian Healthcare”, a consortium of relevant Belgian companies active in the Healthcare sector interested in setting up business and partnerships with Saudi hospitals, with the relevant centers and companies specialized in quality healthcare services and delivery.

The presentations will be followed by a network event and a concert with Belgian music.

For further information and registration, please contact Joyce.Azzi@diplobel.fed.be.

International Forum for Public Safety & Security (Amman – 19-20 June 2011)

This event will be held from 19 to 20 June 2011 at the Amman Hotel & Conference Centre, Jordan, under the patronage of the Prime Minister and the Minister of Defense.

SyrMotorShow 2011, the 11th Syrian International Motor Show (Damascus – 1-7 July 2011)

This event is to be held in Damascus from 1-7 July, 2011.

Further information available from: **Allied Expo**, PO Box 3993 Damascus, tel+963-11-3324.0801, Email: knasli@thenascogroup.com, Internet: www.alliedexpo.com

2011 Strategic Partners of the ABLCC



ABLCC NEWS

Our recent activities

The evolution of Saudi Arabia's role in the Global Oil Market and in the OPEC (12 May 2011)

On the occasion of the visit to Brussels of Dr. Majid Al-Moneef, Governor of the Kingdom of Saudi Arabia to the OPEC, the Secretary General of the Arab Belgium Luxembourg Chamber of Commerce participated to a conference on the theme “*The Evolution of Saudi Arabia’s role in the Global Oil Market and in the OPEC*” organized by the Royal Institute for International Relations, the MEDEA Institute -European Institute for Research on Euro-Arab Cooperation, in collaboration with the Embassy of the Kingdom of Saudi Arabia at the

Château Val Duchesse/Brussels on Thursday 12 May 2011 .



Doctor Majid Al-Moneef made a brilliant presentation on the reasons why Saudi Arabia has for years dominated the global energy and especially the oil scene concluding it was mostly due to its reserves, production potentials, reliability, consistent production and pricing policies through most of the market turns. Dr. Al-Moneef is confident this role will continue into the next few decades as global oil demand patterns shift with the developing countries and

the transportation sector dominating growth potentials. As supply from non-OPEC regions such as the European Union dwindle due to maturity of production, global demand for oil will be met by increasing supplies from the Middle East, most notably Saudi Arabia, and the consolidation of European energy interests towards this oil-rich part of the world.

Ms. Marie-Pierre Fauconnier, Director General Energy, Belgian Ministry of Economy and Mr. Köhler, Head of Cabinet of Commissioner for Energy G. Oettinger, EU commented Dr. Al Moneef’ speech and the debate were moderated by François-Xavier de Donnea, President of MEDEA and Minister of State. The conference was followed by a business lunch, held in the neighbouring Château Sainte-Anne.

2011 Strategic Partners of the ABLCC





Business Visit to Saudi Arabia (10-15 April 2011)

The Arab Belgium Luxembourg Chamber of Commerce organized a “business visit” to Saudi Arabia from 10 to 15 April 2011. The Chairman and the Secretary General have visited the Chambers of Commerce and Industry of Riyadh and Jeddah. They have met with the General Secretaries of both Chambers, Mr. Hussein Al Athel and Mr. Adnan Mandourah. The



discussions concerned the business and investment opportunities in Saudi Arabia and the possibilities offered by the Saudi market for the Belgian companies and the support provided by both Chambers to help the Belgian enterprises in order to develop their relations with Saudi Arabia.

The delegation also met with the Responsible people at the Ministry of Water and Electricity; other meetings with the Saudi enterprises have taken place according to the program. It has to be reminded that the economic and commercial

relations between Saudi Arabia and Belgium are very strong; in fact, the Belgian imports from Saudi Arabia reached 1,27 billion€ in 2010 versus 705 million€ in 2009, i.e. an increase of about 60%; as to the Belgian exports to Saudi Arabia, they reached 1,03 billion€ in 2010 versus 940 million€ in 2009, i.e. an increase of about 10%. Our Chairman, Mr Johan Beerlandt, has informed his counterparts of the opening of an office of the company BESIX in Riyadh and of his will to participate in projects with Saudi partners in this country.

At the end, the Chairman and the Secretary General have invited both Chambers of Commerce to visit Belgium on the occasion of the participation of Saudi Arabia as a guest of honour to the International Fair of Ghent which will take place in Ghent from 10 to 18 September 2011.

Doing Business with the Arab countries (7 April 2011)



The Arab-Belgium-Luxemburg Chamber of Commerce organized in cooperation with BECI on April 7th, 2011, a seminar on “Doing business with the Arab Countries”, with up to 60 participants.

9

Partners of the ABLCC





H.E. Dr Montaser Oklah AL ZOU'BI, Ambassador of the Hashemite Kingdom of Jordan was the keynote speaker at the seminar, outlining the "Political development in the Arab region and its impact on the economic opportunities". Mr. Ashraf AMMAR, Manager at DELOITTE, represented the value added of Luxemburg to investors willing to do business with the Arab Countries and Mr. Selim HADDAD, Manager Commercial & Correspondent Banking at BYBLOS BANK EUROPE, gave a short overview of Byblos Bank Europe, outlining its role as a partner in exporting to the Arab Countries. Mr. Ramzy KOPTY, Fellow of the Chartered Institute of Arbitrators, London, and International Commercial Mediator, reviewed the alternative dispute resolution mechanisms available for European Enterprises working in the MENA region. Mr. Amr Sassi, director at FIFA, Brussels, gave a presentation on the business environment in Tunisia following the currently occurring political and economic reforms. And Mrs. Cendrine Godefroy, Sales and Commercial Attaché, INTERTEK, spoke about the obligations of exporters and the import regulations which interest companies wishing to export to Arab countries.

U.A.E. the Myth and the Reality, economic situation after the crisis (31 March 2011)

The Arab-Belgium-Luxembourg Chamber of Commerce, in cooperation with Château Sainte Anne International Club, organized on March 31st, 2011, a lunch-conference with the participation of members of the ABLCC and the Club. During the meeting, Mr. Ghassan Ejje, Senior Vice-President of Besix and member of the Board of Directors of the ABLCC, made a presentation describing the economic potential and evolution of the United Arab Emirates and the projects carried out by Belgian companies in the country. The economy of the UAE witnessed exceptional expansion over the past 4 decades, driven by the oil industry and crude exports. Revenues from the oil sector helped to fuel a massive construction boom, an expanding manufacturing base and a thriving services sector.



Oil still is the largest single component of the UAE economy, but exports of aluminium, steel and textiles will probably surpass the income from oil and gas exports in the years ahead.

Mr. Ejje also extensively detailed the work of Belgian companies in the Emirates, more particularly the numerous projects realized by Besix. In 45 years of presence in the country, the Belgian construction specialist made a major contribution to the emirati social and

2011 Strategic Partners of the ABLCC





economic development. Working on marine and infrastructure projects, tourism and leisure developments, buildings and PPP investments, Besix realized some of the most iconic constructions in the country, and indeed in the world, including the Burj Khalifa, the highest building in the world, the Sheikh Zayed Grand Mosque and Ferrari World Abu Dhabi.

Flanders and the Arab countries: Strengthening the Economic Partnership (24 February 2011)

The ABLCC organized a lunch conference with HEM Kris PEETERS, Minister President of the Flemish Government, on 24th February 2011 with the participation of a number of Arab Ambassadors in Brussels and about 80 people. Secretary-General initiated the lecture by welcoming the participants before turning to some of the features of the development achievements in the Arab countries, especially in the field of infrastructure. He spoke about the role of the Chamber and its initiatives to support the private sector in these countries and encouraging measures that lead to a stable business environment. On the other side, he pointed out Belgium as an important trade partner for the Arab States and underlined the increase in trade between the two parties in 2010.

Mr Koen ALLAERT, President of FIT agency, spoke on behalf of HE Mr Kris PEETERS, saying that the ties between Flanders and the Arab World are good but could and should be better. Trade figures of the first ten months of 2010 show a significant improvement in the trade balance between the parties, as exports to the Arab world increased by 16% and imports by 37% after the decline in trade between the Flemish region and the Arab world during 2009.



He noted the success of the Flemish Economic Mission to the United Arab Emirates and Qatar, from 6 to 11 February, organized by the FIT agency under the chairmanship of the Minister President of the Flemish Government and with the participation of 31 companies.

He explained that Flanders Investment & Trade combines an offensive growth strategy on a selection of so-called 'focus countries' with a more reactive strategy on a number of 'non focus countries' because the optimal use of available resources (people and funds)

needs a clear choice concerning the most important target markets. In the Arab world, FIT focuses on Morocco, the United Arab Emirates and Saudi Arabia, but wants to maintain representative offices in other Arab countries. UAE is a top trading partner and Qatar is the nr 5 export destination in the Arab world. Mr Allaert stressed the crucial role of some Arab

2011 Strategic Partners of the ABLCC



companies in the Flemish economy, noted the sheer volume of investments of Abu Dhabi, Dubai, Kuwait and Qatar in Flanders and also expressed satisfaction on the activities of Flemish companies in the Arab world such as BESIX & Jan De Nul. He concluded to express confidence that trade and investment opportunities are available to companies of all Arab countries as well as for Flemish companies in both directions.

Our upcoming events

7 and 8th June 2011: Meetings of the Executive Office, the Board of Directors and the General Assembly

The ABLCC is organizing its annual General Assembly, followed by a business lunch and a conference.

8th June 2011: Lunch Conference – Cercle Royal Gaulois

On the occasion of its Annual General Assembly, the Arab-Belgium-Luxembourg Chamber of Commerce is pleased to invite you to a lunch conference on 8th June 2011. The Guest Speaker will be Mr Jean-Luc Proutat, Responsible for OECD Economics at BNP Paribas Head Office Paris on the theme: “World-wide economic situation with focus on Arab Countries”.

This lunch conference will take place at the Cercle Royal Gaulois (rue de la loi 5 – 1000 Brussels) at 12h30 in presence of the Ambassadors of the Arab countries accredited in Belgium and the Arab members of our Board of Directors.

More information and Registration form to be returned before **3rd June 2011** to info@ccbla.org or fax 02/347.57.64.

28 June 2011: B2B business workshop on Egypt on the occasion of the visit of the delegation of Egyptian businessmen

The Chamber is organizing a B2B matchmaking meeting with the cooperation of BECI in the BECI premises (500, avenue Louise – 1050 Brussels) from 14h to 16h.

In September 2011: Seminar in collaboration with the Embassy of the Kingdom of Saudi Arabia

On the occasion of hosting the Kingdom of Saudi Arabia as a guest of honour at the Ghent International Exhibition organized during the period 10-18 September, the Chamber will organize a seminar in collaboration with the Embassy of the Kingdom of Saudi Arabia.

22 September 2011: Seminar “Doing business with Arab countries”

12

2011 Strategic Partners of the ABLCC





This seminar will be organized in collaboration with the Chamber of Commerce of Luxembourg.

18 to 23 November 2011: Economic mission to the UAE

The ABLCC is organizing an economic mission to the UAE in collaboration with VOKA West Vlaanderen. The mission will offer high-level business contacts and personalized meetings between Belgians and Emirati economic operators.

In November 2011: Arab Belgium Luxembourg Economic Forum

The seventh session of the Arab Belgium Luxembourg Economic Forum will be held. Further information will be provided later.

In November 2011: Meetings of the Executive Office and Board of Directors

New members of the Chambers

Al Muhaidib contracting company

Contact: Mr. Ferras N.M. Ali (Managing Director)
Ha'il Street - 9291 Jeddah - Kingdom of Saudi Arabia
Tel.: +966- 920 026 220 – Fax: +966-920 026 220
Email: ferras@muhaidibco.com – Internet: www.muhaidibco.com.sa
Activities: Main contractors in general construction and infrastructure projects

Equi4s

Contact: Mr. Dominique Renard (General Manager)
Prins Bisschopssingel 50 - 3500 Hasselt
Tel: +32-11 27 92 08 – Fax: +32-11 27 92 09
Email : dominique.renard@equi4s.com – Internet : www.equi4s.com
Activities: International Nutraceutical Industry within the Equine market

Flen Pharma NV

Contact: Mr. Philippe Sollie (CEO)
Blauwesteenstraat 87 - 2550 Kontich
Tel: 32-3 825 70 63 – Fax: 32-3 266 46 58
Email : philippe.sollie@flenpharma.com – Internet : www.info@flenpharma.com
Activities : Pharmaceutical products



Gem Corp DMCC

Contact: Mr. Hani Ali Nasser

Jumeira Lakes Towers Awas Tower, 12th Floor, Office n° 12-A, Dubai - United Arab Emirates

Tel.: +971-4 423 06 43 – Fax: +971-4 423 06 42

Email : hani@gemcorpdmcc.com – Internet : www.gemcorpdmcc.com

Activities: Trading in diamond, colored stones, jewelry

Office national du Dueroire

Contact: Mr. Nabil Jujakli (Secretary General)

Rue Montoyer 3 -1000 Brussels

Tel.: +32-2 788 86 96 – Fax: +32-2 788 88 11

Email: n.jjjakli@ondd.be – Internet: www.ondd.be

Activities: Belgian public credit insurer with a mission to promote international economic relations

Taj Qatar Investment

Contact: Mr. Mohamed Ghazi Bouali (General Manager)

Salwa Road, 24964 Doha, Qatar

Tel.: +974 77 318 200 – Fax: +974 44 699 042

Email: ghazi.bouali@gmail.com

Activities: Import/ Export of Construction & Decoration Products

News from our members

Mr. Saeb Nahas decorated by the Arab German Chamber of Commerce



As a sign of gratitude for 50 years of successful relations with Germany, the Arab-German Chamber of Commerce has decorated H.E. Mr. Saeb Nahas, President and CEO of Nahas Enterprises Group, on the occasion of the 14th German-Arab Business Forum held in Berlin from 11th to 13th May 2011.

It has to be underlined that Mr Nahas was chaired the first session of this Forum on the topic: "Construction an Energy Efficiency". Mr Nahas is also a member and a sponsor of the Arab-Belgium-Luxembourg Chamber of Commerce.

14

2011 Strategic Partners of the ABLCC





Robema Grouping Services

The company started in April a weekly LCL-service from Antwerp to Alger and offers the possibility to do the on-carriage to all destinations in Algeria.

The company will shortly start a separate service to Hassi Messaoud in Algeria and Beirut in Lebanon, the latter with on-carriage options to Baghdad, Iraq. Robema already offers fortnightly groupage services to Kampala and Kigali via Mombasa.

For all further information, please contact Kevin Helsen, Robema, Straatsburgdok Noordkaai 33/7, 2030 Antwerp, tel +32-3-206.91.45, fax +32-3-225.24.86, Email : k.helsen@robema.be

Belgian Arab Economic Consultancy - A newly established consultancy office in Brussels

The management enjoys 20 years experience in economic studies, project follow up and market studies in the Arab Gulf countries, the Middle East and Belgium. It is also qualified to teach Arabic as a foreign language.

The office provides services to accompany business people, consultants and investors from the Arab world, as well as Belgian business people who seek to develop their activities in the Arab countries. Services include: writing reports, translating technical data, follow up on appointments, minutes of meetings, teaching Arabic as a foreign language.

In addition to the above mentioned, special services to Arab students applying to study in Belgian universities are provided.

For further information please contact: law05@skynet.be or tel/fax +32 2 374 1362

Focus of the month: Corporate Travel with Qatar Airways - a 5-star experience



A global network

Since 31st January 2011, Qatar Airways operates 5 flights a week between Brussels and Doha with excellent connections to Asia, Middle East, Indian Ocean, Australia and

Africa.

Qatar Airways is one of the fastest growing airlines in the world and flies one of the youngest and most modern fleet of aircrafts in the sky today. Thanks to the ideal location of its hub in Doha, Qatar Airways now operates flights on more than 100 destinations worldwide.



Services and products

Flights from Brussels are operated by an Airbus 330 in a 2 class configuration offering up to 24 seats in Business Class and 236 seats in Economy Class.

Only 5 star airlines in the Gulf, Qatar Airways has been awarded best Economy class in 2009 and best Business class in 2010 by Skytrax.

Passengers will enjoy the comfort and service provided by our award winning cabin crew. They will experience fine dining on board and a wide selection of world-class quality audio and visual options on their personal screen regardless of their class of service

At the airport

In Doha, First and Business Class passengers have access to the luxurious 5-star Premium Terminal. This dedicated terminal offers a unique transit experience to Premium passengers.

In Brussels, Business class, Silver and Gold passengers who fly with Qatar Airways have access to the British Airways lounge.

Rewarding schemes

Frequent Flyer Programme: Privilege Club members earn Qmiles every time they travel on Qatar Airways. They also quickly access a world of benefits.

Qbiz - Our Programme for Small & Medium-sized Business: As a member of Qbiz, small and medium enterprises will earn Qmiles for both their company and travelers each time they choose to fly Qatar Airways.

Online Check-in: Available 36 hours to 90 minutes before departure from most cities across our network, it is the best way to cut queues.

Interested in our product? Please do not hesitate to [contact us](#).

2011 Strategic Partners of the ABLCC



BUSINESS AND JOB OPPORTUNITIES

Business Proposals

MB for Trading and Engineering

This is an Egyptian company specialised in the production of feldspar, quartz and lighting equipment and looking for contacts with Belgian companies.

Contact: Mr. Ayman Sayed, export Manager, PO Box 11586, Cairo, mobile : 002-010.607.40.70, Email : a.moftah@mbegy.com, export1974@yahoo.com

Private sector developers invited to build and operate the new port of Aqaba (Jordan)

The Aqaba Development Corporation (ADC) announces private sector developers to design, build, finance, operate and transfer the New Port of Aqaba (Jordan) under a 30-year public private partnership arrangement. The new port, in the Southern Industrial Zone, is one of the core aspects of the master plan for the Aqaba Special Economic Zone, unlocking the region and enabling it to become a major trading and logistics hub.

In addition to the development of this new port, several multi-modal projects have been launched from the Air Cargo Terminal at Aqaba's airport to industrial and manufacturing zones and infrastructure. The new port will constitute a major element in Jordan's long-term economic growth. The required form for the Expression of Interest can be downloaded from www.adc.jo or requested from the following email address: newport@adc.jo

Céramiques KEDIDI - Nabeul Tunisia

This producer of pottery and glazed tiles is looking for foreign partners interested in Tunisian ceramics, either through sale of finished products or by a partnership or other type of cooperation (association, location...).

Contact: Mr. Benamor Khaled (Managing Director) info@kedidi.com.tn

Website: www.kedidi.com.tn

Tenders

TangerMed II: tender for the Environmental Management Plan - April 25, 2011

25-04-2011 - MOROCCO

Source: L'Economiste



Destination(s): Morocco

Sector(s) concerned(s): Water, environment and urban services

Under the TangerMed II project, whose work began in 2010, a tender has been launched for the implementation of an environmental management plan for the port. This is a 30 years concession to supervise the quality of water and sediment, and the integration of environmental standards related to air quality and preservation of the marine flora. The TangerMed II port represents the development of 170 hectares of land with a capacity of 5 million containers, and will be operational from 2014.

To learn more, read the full article on [L'Economiste](#)

Jobs

Mrs. Layla Akkad, extensive experience in translation, editing, accounting and administration. Fluent in Arabic, Hungarian, Dutch, English and French.

Contact: +32-472-25.57.65, Email layla_akkad@hotmail.com

Mr. Malik Athamneh, a specialist in publishing, reporting and analysis, is looking for a position corresponding to his qualifications.

Contact: +32-489.32.66.02, Email malik_athamneh@hotmail.com

Mrs Sakina Ben Lahmar, trained in translation and simultaneous translation and having an extensive professional experience, is looking for a position in the field of languages.

Contact: +32-484.069.261, Email: basamat42@hotmail.com